

Ft. Hood Board of Realtors
2011 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Single Family													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	17	12	20	22	19	14	14	15	10	13	14	14	184	7.22%	8.66%
\$50,000 - \$59,999	1	7	5	10	8	3	8	7	9	4	4	7	73	3.61%	3.44%
\$60,000 - \$69,999	11	5	13	8	5	14	8	4	7	8	5	7	95	3.61%	4.47%
\$70,000 - \$79,999	8	7	10	12	9	11	5	12	5	9	11	12	111	6.19%	5.23%
\$80,000 - \$89,999	9	10	10	11	14	9	6	7	10	11	10	13	120	6.70%	5.65%
\$90,000 - \$99,999	8	8	11	14	17	15	9	13	9	12	8	13	137	6.70%	6.45%
\$100,000 - \$119,999	21	29	30	30	32	30	35	30	29	23	27	25	341	12.89%	16.05%
\$120,000 - \$139,999	23	19	22	31	25	38	29	24	24	26	27	30	318	15.46%	14.97%
\$140,000 - \$159,999	9	20	14	21	24	27	14	27	24	19	23	26	248	13.40%	11.68%
\$160,000 - \$179,999	13	10	15	11	20	13	20	16	8	12	18	13	169	6.70%	7.96%
\$180,000 - \$199,999	6	7	6	6	5	17	6	7	15	4	7	9	95	4.64%	4.47%
\$200,000 - \$249,999	14	4	9	16	10	14	9	20	19	13	11	16	155	8.25%	7.30%
\$250,000 - \$299,999	3	4	1	2	3	5	4	7	5	3	5	4	46	2.06%	2.17%
\$300,000 - \$349,999	0	1	0	1	1	2	2	0	0	0	4	2	13	1.03%	0.61%
\$350,000 - \$399,999	1	0	0	0	1	3	2	0	1	2	0	1	11	0.52%	0.52%
\$400,000 - \$499,999	0	1	0	0	0	2	1	0	0	0	1	2	7	1.03%	0.33%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	1	0	0	0	0	1	0.00%	0.05%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	144	144	166	195	193	217	172	190	175	159	175	194	2,124	100.00%	100.00%
Prior Year Total	155	177	254	272	268	266	219	199	197	182	163	161	2,513		
% Change	-7%	-19%	-35%	-28%	-28%	-18%	-21%	-5%	-11%	-13%	7%	20%	-15%		
Current YTD	144	288	454	649	842	1,059	1,231	1,421	1,596	1,755	1,930	2,124			
Prior YTD	155	332	586	858	1,126	1,392	1,611	1,810	2,007	2,189	2,352	2,513			
% Change YTD	-7%	-13%	-23%	-24%	-25%	-24%	-24%	-21%	-20%	-20%	-18%	-15%			

Residential Sales by Price Range - Single Family w/ Acres													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	1	0	0	1	1	0	1	0	1	0	0	1	6	12.50%	3.24%
\$50,000 - \$59,999	1	0	0	1	0	0	0	0	1	0	0	0	3	0.00%	1.62%
\$60,000 - \$69,999	0	0	0	1	0	0	0	1	0	0	0	0	2	0.00%	1.08%
\$70,000 - \$79,999	0	1	0	0	0	1	0	0	1	0	1	0	4	0.00%	2.16%
\$80,000 - \$89,999	0	0	0	0	1	1	0	0	1	0	0	0	3	0.00%	1.62%
\$90,000 - \$99,999	0	0	0	2	0	1	1	0	1	0	0	0	5	0.00%	2.70%
\$100,000 - \$119,999	1	1	1	1	2	1	0	1	0	0	0	0	8	0.00%	4.32%
\$120,000 - \$139,999	0	1	1	1	1	0	4	3	2	1	2	2	18	25.00%	9.73%
\$140,000 - \$159,999	2	2	7	1	2	3	1	4	0	0	2	0	24	0.00%	12.97%
\$160,000 - \$179,999	0	3	1	2	0	4	1	3	3	4	1	2	24	25.00%	12.97%
\$180,000 - \$199,999	1	0	1	2	2	5	0	2	0	0	0	0	13	0.00%	7.03%
\$200,000 - \$249,999	0	2	1	3	4	5	3	3	5	3	0	2	31	25.00%	16.76%
\$250,000 - \$299,999	1	1	1	0	3	5	3	3	1	2	3	0	23	0.00%	12.43%
\$300,000 - \$349,999	0	0	2	0	1	0	1	1	0	0	2	0	7	0.00%	3.78%
\$350,000 - \$399,999	1	1	1	0	1	1	0	0	1	0	1	0	7	0.00%	3.78%
\$400,000 - \$499,999	0	0	1	0	1	1	0	1	0	0	0	1	5	12.50%	2.70%
\$500,000 - \$599,999	0	0	0	0	0	1	0	0	0	0	0	0	1	0.00%	0.54%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.54%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	9	12	17	15	19	29	15	22	17	10	12	8	185	100.00%	100.00%
Prior Year Total	8	10	13	12	19	11	14	16	12	12	18	15	160		
% Change	13%	20%	31%	25%	0%	164%	7%	38%	42%	-17%	-33%	-47%	16%		
Current YTD	9	21	38	53	72	101	116	138	155	165	177	185			
Prior YTD	8	18	31	43	62	73	87	103	115	127	145	160			
% Change YTD	13%	17%	23%	23%	16%	38%	33%	34%	35%	30%	22%	16%			

Ft. Hood Board of Realtors
2011 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Townhouse													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	20.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	1	1	0	0	0	2	0.00%	40.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	20.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	20.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	2	0	1	1	1	0	0	0	5	100.00%	100.00%
Prior Year Total	0	1	0	0	0	0	2	2	0	1	0	0	6		
% Change	0%	0%	0%	0%	0%	0%	-50%	-50%	0%	0%	0%	0%	-17%		
Current YTD	0	0	0	0	2	2	3	4	5	5	5	5			
Prior YTD	0	1	1	1	1	1	3	5	5	6	6	6			
% Change YTD	0%	0%	0%	0%	100%	100%	0%	-20%	0%	-17%	-17%	-17%			

Residential Sales by Price Range - Modular Home													YTD	Percent	
Price Ranges	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Ft. Hood Board of Realtors
2011 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Manufactured Home w/ Acreage

Price Ranges	Residential Sales by Price Range - Manufactured Home w/ Acreage												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	0	0	0	1	1	1	0	0	0	1	2	1	7	33.33%	31.82%
\$50,000 - \$59,999	1	0	0	0	0	0	0	0	0	0	0	1	2	33.33%	9.09%
\$60,000 - \$69,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	4.55%
\$70,000 - \$79,999	0	0	1	0	0	0	1	0	0	0	1	0	3	0.00%	13.64%
\$80,000 - \$89,999	0	0	0	1	0	0	0	0	0	0	0	1	2	33.33%	9.09%
\$90,000 - \$99,999	0	0	0	1	0	0	0	0	0	0	1	0	2	0.00%	9.09%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	1	0	0	1	0	1	0	0	0	0	3	0.00%	13.64%
\$140,000 - \$159,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	4.55%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	4.55%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	2	0	3	3	1	2	2	1	0	1	4	3	22	100.00%	100.00%
Prior Year Total	1	0	2	2	0	3	3	2	4	2	0	3	22		
% Change	100%	0%	50%	50%	0%	-33%	-33%	-50%	0%	-50%	0%	0%	0%		
Current YTD	2	2	5	8	9	11	13	14	14	15	19	22			
Prior YTD	1	1	3	5	5	8	11	13	17	19	19	22			
% Change YTD	100%	100%	67%	60%	80%	38%	18%	8%	-18%	-21%	0%	0%			

Residential Sales by Price Range - Condominium

Price Ranges	Residential Sales by Price Range - Condominium												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	100.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	1	0	0	0	0	0	1	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	1	1	1	1	1	1			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Ft. Hood Board of Realtors
2011 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Total Listings												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	18	12	20	24	22	15	16	15	11	14	16	16	199	7.80%	8.52%
\$50,000 - \$59,999	3	7	5	11	8	3	8	8	11	4	4	8	80	3.90%	3.42%
\$60,000 - \$69,999	12	5	13	9	5	14	8	5	7	8	5	7	98	3.41%	4.19%
\$70,000 - \$79,999	8	8	11	12	10	12	6	12	6	9	13	12	119	5.85%	5.09%
\$80,000 - \$89,999	9	10	10	12	15	10	6	7	11	11	10	14	125	6.83%	5.35%
\$90,000 - \$99,999	8	8	11	17	17	16	10	13	10	12	9	13	144	6.34%	6.16%
\$100,000 - \$119,999	22	30	31	31	34	31	35	31	29	23	27	25	349	12.20%	14.93%
\$120,000 - \$139,999	23	20	24	32	26	39	33	28	26	27	29	32	339	15.61%	14.51%
\$140,000 - \$159,999	11	22	22	22	26	30	15	31	24	19	25	26	273	12.68%	11.68%
\$160,000 - \$179,999	13	13	16	13	20	17	21	19	11	16	19	15	193	7.32%	8.26%
\$180,000 - \$199,999	7	7	7	8	7	22	6	9	15	4	7	9	108	4.39%	4.62%
\$200,000 - \$249,999	14	6	10	19	14	19	13	23	24	16	11	18	187	8.78%	8.00%
\$250,000 - \$299,999	4	5	2	2	6	10	8	10	6	5	8	4	70	1.95%	3.00%
\$300,000 - \$349,999	0	1	2	1	2	2	3	1	0	0	6	2	20	0.98%	0.86%
\$350,000 - \$399,999	2	1	1	0	2	4	2	0	2	2	1	1	18	0.49%	0.77%
\$400,000 - \$499,999	0	1	1	0	1	3	1	1	0	0	1	3	12	1.46%	0.51%
\$500,000 - \$599,999	0	0	0	0	0	1	0	0	0	0	0	0	1	0.00%	0.04%
\$600,000 - \$699,999	0	0	0	0	0	0	0	1	0	0	0	0	1	0.00%	0.04%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.04%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	155	156	186	213	215	248	191	214	193	170	191	205	2,337	100.00%	100.00%
Prior Year Total	164	188	269	286	287	280	238	219	213	197	181	179	2,701		
% Change	-5%	-17%	-31%	-26%	-25%	-11%	-20%	-2%	-9%	-14%	6%	15%	-13%		
Current YTD	155	311	497	710	925	1,173	1,364	1,578	1,771	1,941	2,132	2,337			
Prior YTD	164	352	621	907	1,194	1,474	1,712	1,931	2,144	2,341	2,522	2,701			
% Change YTD	-5%	-12%	-20%	-22%	-23%	-20%	-20%	-18%	-17%	-17%	-15%	-13%			

Ft. Hood Board of Realtors
2011 Monthly Residential Sales Trend Indicator

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Dec	YTD
Conventional	15	13	23	23	31	39	25	25	19	32	19	21	285	10.24%	12.20%
FHA	15	14	27	34	32	38	29	36	30	24	29	32	340	15.61%	14.55%
VA	92	101	92	111	117	138	104	122	111	92	112	118	1,310	57.56%	56.05%
Assumption	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Cash	32	24	38	41	33	26	27	30	29	19	25	31	355	15.12%	15.19%
Contract for Deed	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Owner Finance	1	0	0	0	1	3	4	1	1	0	3	1	15	0.49%	0.64%
Other	0	4	6	4	1	4	2	0	3	3	3	2	32	0.98%	1.37%
Current Year Total	155	156	186	213	215	248	191	214	193	170	191	205	2,337	100.00%	100.00%

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Dec	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	1	0	0	1	0	0	1	2	0	1	0	0	6	0.00%	0.26%
2	7	4	9	10	10	9	6	7	10	4	4	7	87	3.41%	3.72%
3	78	80	87	107	111	117	90	91	98	91	101	94	1,145	45.85%	48.99%
4	64	66	86	90	88	106	81	103	80	67	80	97	1,008	47.32%	43.13%
5	5	6	4	5	6	16	12	9	4	6	6	6	85	2.93%	3.64%
6+	0	0	0	0	0	0	1	2	1	1	0	1	6	0.49%	0.26%
Current Year Total	155	156	186	213	215	248	191	214	193	170	191	205	2,337	100.00%	100.00%

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Dec	YTD
0	0	0	0	1	1	0	0	0	0	1	1	0	4	0.00%	0.17%
1	27	24	25	46	24	30	21	24	19	17	17	18	292	8.78%	12.49%
2	119	128	155	159	179	199	152	172	160	143	157	166	1,889	80.98%	80.83%
3	7	3	4	6	11	18	18	16	14	8	14	21	140	10.24%	5.99%
4	2	1	2	1	0	1	0	1	0	1	2	0	11	0.00%	0.47%
5	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
6+	0	0	0	0	0	0	0	1	0	0	0	0	1	0.00%	0.04%
Current Year Total	155	156	186	213	215	248	191	214	193	170	191	205	2,337	100.00%	100.00%