

Ft. Hood Board of Realtors
2010 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Single Family												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	15	12	21	17	9	13	15	11	19	11	12	10	165	6.62%	6.59%
\$50,000 - \$59,999	3	9	11	8	11	5	1	7	10	5	7	1	78	0.66%	3.12%
\$60,000 - \$69,999	9	9	11	8	4	12	8	2	11	8	5	5	92	3.31%	3.68%
\$70,000 - \$79,999	7	7	15	15	19	9	8	12	6	8	9	4	119	2.65%	4.75%
\$80,000 - \$89,999	10	15	15	19	20	20	16	16	14	16	6	12	179	7.95%	7.15%
\$90,000 - \$99,999	13	10	24	16	19	16	20	13	5	17	11	4	168	2.65%	6.71%
\$100,000 - \$119,999	31	35	44	49	45	41	29	31	31	32	22	21	411	13.91%	16.42%
\$120,000 - \$139,999	20	31	41	45	38	38	39	24	32	19	27	28	382	18.54%	15.26%
\$140,000 - \$159,999	16	19	32	36	37	39	25	21	23	21	14	27	310	17.88%	12.39%
\$160,000 - \$179,999	13	9	18	24	22	26	14	18	18	8	15	14	199	9.27%	7.95%
\$180,000 - \$199,999	3	6	6	10	14	17	11	17	11	20	10	10	135	6.62%	5.39%
\$200,000 - \$249,999	9	10	9	15	19	17	21	18	12	9	16	11	166	7.28%	6.63%
\$250,000 - \$299,999	1	3	4	8	9	7	8	3	5	5	4	2	59	1.32%	2.36%
\$300,000 - \$349,999	4	2	3	2	2	4	3	1	1	2	2	1	27	0.66%	1.08%
\$350,000 - \$399,999	0	0	0	1	0	0	1	3	0	0	1	0	6	0.00%	0.24%
\$400,000 - \$499,999	1	0	0	0	0	2	0	1	0	1	0	1	6	0.66%	0.24%
\$500,000 - \$599,999	0	0	0	0	0	0	0	1	0	0	0	0	1	0.00%	0.04%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	155	177	254	273	268	266	219	199	198	182	161	151	2,503	100.00%	100.00%
Prior Year Total	138	156	192	217	221	243	254	244	231	229	263	194	2,582		
% Change	12%	13%	32%	26%	21%	9%	-14%	-18%	-14%	-21%	-39%	-22%	-3%		
Current YTD	155	332	586	859	1,127	1,393	1,612	1,811	2,009	2,191	2,352	2,503			
Prior YTD	138	294	486	703	924	1,167	1,421	1,665	1,896	2,125	2,388	2,582			
% Change YTD	12%	13%	21%	22%	22%	19%	13%	9%	6%	3%	-2%	-3%			

Price Ranges	Residential Sales by Price Range - Single Family w/ Acres												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.63%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	1	0	1	0.00%	0.63%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	1	0	0	1	2	7.69%	1.27%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.63%
\$80,000 - \$89,999	0	0	0	1	0	0	1	1	0	0	0	0	3	0.00%	1.90%
\$90,000 - \$99,999	1	1	0	0	1	2	1	0	0	0	0	0	6	0.00%	3.80%
\$100,000 - \$119,999	1	1	1	0	0	1	2	2	0	0	1	0	9	0.00%	5.70%
\$120,000 - \$139,999	1	0	1	1	2	1	3	1	2	1	0	1	14	7.69%	8.86%
\$140,000 - \$159,999	0	2	0	1	1	3	2	1	1	1	3	2	17	15.38%	10.76%
\$160,000 - \$179,999	1	1	1	4	3	1	2	0	1	1	2	2	19	15.38%	12.03%
\$180,000 - \$199,999	0	2	3	3	1	2	0	3	2	1	2	1	20	7.69%	12.66%
\$200,000 - \$249,999	3	1	1	0	5	1	1	2	2	4	4	2	26	15.38%	16.46%
\$250,000 - \$299,999	0	1	3	1	3	0	0	3	1	3	2	3	20	23.08%	12.66%
\$300,000 - \$349,999	0	0	3	0	2	0	1	0	1	0	1	0	8	0.00%	5.06%
\$350,000 - \$399,999	0	1	0	0	0	0	0	0	0	0	1	1	3	7.69%	1.90%
\$400,000 - \$499,999	0	0	0	0	0	0	0	3	0	1	1	0	5	0.00%	3.16%
\$500,000 - \$599,999	0	0	0	1	1	0	0	0	0	0	0	0	2	0.00%	1.27%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	0.63%
Current Year Total	8	10	13	12	19	11	14	16	12	12	18	13	158	100.00%	100.00%
Prior Year Total	5	14	5	14	19	18	15	19	12	13	16	11	161		
% Change	60%	-29%	160%	-14%	0%	-39%	-7%	-16%	0%	-8%	13%	18%	-2%		
Current YTD	8	18	31	43	62	73	87	103	115	127	145	158			
Prior YTD	5	19	24	38	57	75	90	109	121	134	150	161			
% Change YTD	60%	-5%	29%	13%	9%	-3%	-3%	-6%	-5%	-5%	-3%	-2%			

Ft. Hood Board of Realtors
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Townhouse

Price Ranges	Residential Sales by Price Range - Townhouse												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	1	0	1	0	0	2	0.00%	33.33%
\$50,000 - \$59,999	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	16.67%
\$60,000 - \$69,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	16.67%
\$70,000 - \$79,999	0	0	0	0	0	0	1	1	0	0	0	0	2	0.00%	33.33%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	1	0	0	0	0	2	2	0	1	0	0	6	100.00%	100.00%
Prior Year Total	1	0	0	0	1	2	2	0	0	0	1	1	8		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-25%		
Current YTD	0	1	1	1	1	1	3	5	5	6	6	6			
Prior YTD	1	1	1	1	2	4	6	6	6	6	7	8			
% Change YTD	0%	0%	0%	0%	-50%	-75%	-50%	-17%	-17%	0%	-14%	-25%			

Residential Sales by Price Range - Modular Home

Price Ranges	Residential Sales by Price Range - Modular Home												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	1	1		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0			
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	1			
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%			

Ft. Hood Board of Realtors
2010 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Manufactured Home w/ Acreage

Price Ranges	2010												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	0	0	0	1	0	1	1	0	0	0	0	1	4	33.33%	18.18%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	1	0	0	1	0.00%	4.55%
\$60,000 - \$69,999	1	0	0	0	0	0	1	0	1	0	0	0	3	0.00%	13.64%
\$70,000 - \$79,999	0	0	0	0	0	1	0	1	0	1	0	0	3	0.00%	13.64%
\$80,000 - \$89,999	0	0	1	0	0	1	0	0	0	0	0	0	2	0.00%	9.09%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	1	1	33.33%	4.55%
\$100,000 - \$119,999	0	0	0	0	0	0	0	1	0	0	0	1	2	33.33%	9.09%
\$120,000 - \$139,999	0	0	1	1	0	0	1	0	1	0	0	0	4	0.00%	18.18%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	2	0	0	0	2	0.00%	9.09%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	1	0	2	2	0	3	3	2	4	2	0	3	22	100.00%	100.00%
Prior Year Total	1	6	3	2	4	8	2	1	2	3	3	2	37		
% Change	0%	0%	-33%	0%	0%	-63%	50%	100%	100%	-33%	0%	50%	-41%		
Current YTD	1	1	3	5	5	8	11	13	17	19	19	22			
Prior YTD	1	7	10	12	16	24	26	27	29	32	35	37			
% Change YTD	0%	-86%	-70%	-58%	-69%	-67%	-58%	-52%	-41%	-41%	-46%	-41%			

Residential Sales by Price Range - Condominium

Price Ranges	2010												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$70,000 - \$79,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$80,000 - \$89,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$90,000 - \$99,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0	100.00%	100.00%
Prior Year Total	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
Current YTD	0	0	0	0	0	0	0	0	0	0	0	0	0		
Prior YTD	0	0	0	0	0	0	0	0	0	0	0	0	0		
% Change YTD	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		

Ft. Hood Board of Realtors
2010 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Total Listings												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Dec	YTD
\$1 - \$49,999	16	12	21	18	9	14	16	12	19	12	12	11	172	6.59%	6.40%
\$50,000 - \$59,999	3	9	11	8	11	5	2	7	10	6	8	1	81	0.60%	3.01%
\$60,000 - \$69,999	10	10	11	8	4	12	9	2	13	8	5	6	98	3.59%	3.64%
\$70,000 - \$79,999	7	7	15	15	19	10	9	14	7	9	9	4	125	2.40%	4.65%
\$80,000 - \$89,999	10	15	16	20	20	21	17	17	14	16	6	12	184	7.19%	6.84%
\$90,000 - \$99,999	14	11	24	16	20	18	21	13	5	17	11	5	175	2.99%	6.51%
\$100,000 - \$119,999	32	36	45	49	45	42	31	34	31	32	23	22	422	13.17%	15.69%
\$120,000 - \$139,999	21	31	43	47	40	39	43	25	35	20	27	29	400	17.37%	14.88%
\$140,000 - \$159,999	16	21	32	37	38	42	27	22	26	22	17	29	329	17.37%	12.24%
\$160,000 - \$179,999	14	10	19	28	25	27	16	18	19	9	17	16	218	9.58%	8.11%
\$180,000 - \$199,999	3	8	9	13	15	19	11	20	13	21	12	11	155	6.59%	5.76%
\$200,000 - \$249,999	12	11	10	15	24	18	22	20	14	13	20	13	192	7.78%	7.14%
\$250,000 - \$299,999	1	4	7	9	12	7	8	6	6	8	6	5	79	2.99%	2.94%
\$300,000 - \$349,999	4	2	6	2	4	4	4	1	2	2	3	1	35	0.60%	1.30%
\$350,000 - \$399,999	0	1	0	1	0	0	1	3	0	0	2	1	9	0.60%	0.33%
\$400,000 - \$499,999	1	0	0	0	0	2	0	4	0	2	1	1	11	0.60%	0.41%
\$500,000 - \$599,999	0	0	0	1	1	0	0	1	0	0	0	0	3	0.00%	0.11%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	0.04%
Current Year Total	164	188	269	287	287	280	238	219	214	197	179	167	2,689	100.00%	100.00%
Prior Year Total	145	176	200	233	245	271	273	264	245	245	283	209	2,789		
% Change	13%	7%	35%	23%	17%	3%	-13%	-17%	-13%	-20%	-37%	-20%	-4%		
Current YTD	164	352	621	908	1,195	1,475	1,713	1,932	2,146	2,343	2,522	2,689			
Prior YTD	145	321	521	754	999	1,270	1,543	1,807	2,052	2,297	2,580	2,789			
% Change YTD	13%	10%	19%	20%	20%	16%	11%	7%	5%	2%	-2%	-4%			

Ft. Hood Board of Realtors
2010 Monthly Residential Sales Trend Indicator

Financing Types	Residential Sales by Type of Financing												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
Conventional	16	20	32	25	39	30	29	32	23	18	19	15	298	8.98%	11.08%
FHA	20	28	37	45	40	37	39	20	35	25	16	18	360	10.78%	13.39%
VA	103	111	162	180	179	183	146	138	121	122	112	111	1,668	66.47%	62.03%
Assumption	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	0.04%
Cash	23	25	33	30	27	27	19	24	33	32	31	18	322	10.78%	11.97%
Contract for Deed	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Owner Finance	0	1	0	0	0	1	0	0	0	0	1	2	5	1.20%	0.19%
Other	2	3	5	7	2	2	4	5	2	0	0	3	35	1.80%	1.30%
Current Year Total	164	188	269	287	287	280	238	219	214	197	179	167	2,689	100.00%	100.00%

Bedrooms	Residential Sales by Bedroom Count												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
0	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.04%
1	0	0	0	0	0	0	1	0	1	0	1	1	4	0.60%	0.15%
2	6	9	11	9	6	10	9	8	12	6	9	7	102	4.19%	3.79%
3	83	97	155	136	138	137	105	99	101	86	86	74	1,297	44.31%	48.23%
4	74	79	97	130	134	122	117	106	93	100	75	80	1,207	47.90%	44.89%
5	1	3	4	11	9	10	6	5	5	5	8	5	72	2.99%	2.68%
6+	0	0	1	1	0	1	0	1	2	0	0	0	6	0.00%	0.22%
Current Year Total	164	188	269	287	287	280	238	219	214	197	179	167	2,689	100.00%	100.00%

Full Bathrooms	Residential Sales by Bathroom Count												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Dec	YTD
0	0	0	1	1	0	0	0	1	1	0	0	1	5	0.60%	0.19%
1	19	27	36	31	37	39	30	31	32	21	24	19	346	11.38%	12.87%
2	140	152	221	242	231	229	190	167	173	167	141	138	2,191	82.63%	81.48%
3	5	9	10	13	18	11	18	19	7	7	14	9	140	5.39%	5.21%
4	0	0	1	0	0	1	0	0	0	2	0	0	4	0.00%	0.15%
5	0	0	0	0	1	0	0	1	0	0	0	0	2	0.00%	0.07%
6+	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.04%
Current Year Total	164	188	269	287	287	280	238	219	214	197	179	167	2,689	100.00%	100.00%